

Longfellow Real Estate Partners Doubles Staff in Boston and Durham/Research Triangle Park

18 New Team Members Will Support Client-Tenants with the Superior Customer Service and Amenities That Are Longfellow's Hallmarks

(Durham, N.C. / Boston, MA.) - February 7, 2018 - [Longfellow Real Estate Partners](#) has added a total of 18 new team members to support its Class-A office holdings in the greater Boston area and North Carolina's Research Triangle region.

Expanded NC Team

Longfellow's Durham/Research Triangle headquarters has hired seven new team members -- bringing its total staff in North Carolina from 8 to 15. The new hires will carry forward Longfellow's mission of providing best-in-class service and amenities to its community of clients across 1,821,728 sq ft of Class-A office and lab space in Durham and the Research Triangle region.

Longfellow's North Carolina hires are: Matthew Goodrich, Leasing Associate; James McGlade, Director, Project Management; Brittin Finney, Senior Property Administrator; William Newcomb, Facilities Maintenance Specialist; Daniel Inscoe, Facilities Maintenance Specialist; Dustin Cootes, Facilities Maintenance Specialist; Ryan Norton, Facilities Maintenance Specialist; Will Krolowitz, Facilities Maintenance Specialist. Please find [photos here](#).

North Carolina Portfolio

Longfellow has become the largest purveyor of Class-A office and lab space in North Carolina. Longfellow's Research Triangle-based portfolio includes:

- [Durham Innovation District \(Durham.ID\)](#) -- 1.7 million sq ft, 17 acres
- [Keystone Technology Park](#) -- 806,157 sq ft, 80 acres
- BioPoint -- 148,828 sq ft
- Exchange Place and Royal at Imperial Center -- 187,651 sq ft
- Venture at Imperial Center -- 138,337 sq ft
- Research Lab at 710 W. Main St -- 51,174 sq ft
- Carmichael Building -- 114,600 sq ft.

Quote from Jessica Brock, managing director, based in Durham, N.C.:

"Longfellow believes in North Carolina as a growing hub for companies seeking Class-A office and lab space. Just as our tenants successfully grow by adding talent from local universities and research institutions, we, too, are proud to tap our region's remarkable workforce for new team members. The rapid growth in our portfolio and in our team is a testament to the vibrancy of this market."

Expanded Greater Boston Team

In Boston, Longfellow has hired four new team members and is integrating seven brought on board when Longfellow purchased three office and tech buildings -- 100, 125 and 150 CambridgePark Drive. This expands Longfellow's Boston-based staff by 12 -- from 10 to 22. The team supports a Longfellow network in greater Boston that encompasses 827,928 sq ft of Class-A office and lab space.

Longfellow's hires in Greater Boston are: Nora Neilson, Director of Property Management; Jennifer McCarthy, Associate, Accounting; Fiona Caplan, Assistant Property Manager; Brooks Goodyear, Associate, Asset Management; John Curran, Senior Associate, Investments; Nora Capraro, Property Manager; Madison Hebb, Assistant Property Manager; Erin Tremblay, Event Specialist; Mike Crossman, Facilities Maintenance Specialist; Edwin Martinez, Facilities Maintenance Specialist; Gezim Dervishi, Facilities Maintenance Specialist; Reinaldo Ribeiro, Facilities Maintenance Specialist.

Greater Boston Portfolio

In the Greater Boston area, Longfellow's portfolio includes:

- [100, 125, 150 CambridgePark Drive](#) -- 605,873 sq ft
- [1 Patriots Park](#) -- 144,230 sq ft
- [1030 Mass Ave](#) -- 77,805 sq ft

Quote from Jamie Peschel, managing partner, based in Boston, MA.:

"Longfellow believes that tech and life sciences companies will find significant ongoing value in partnering with a firm that understands their needs and will go all out to help them succeed. By doubling our team, we are committing to exceeding our clients' expectations and remaining the first choice in a highly competitive market."

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About Longfellow Real Estate Partners

Longfellow Real Estate Partners serves the unique demands of science and technology companies and focuses on the most innovative cluster locations in the US. The firm acquires and develops facilities in strategic locations and builds long-term relationships with research-centric organizations including life science companies, universities, medical centers and research institutes. The principals of Longfellow have developed more than 3.5 million square feet of laboratory and high tech space over their careers including numerous high profile projects on the East Coast. The Company's institutional capabilities and entrepreneurial vision enables Longfellow to deliver high quality laboratories and innovation space while satisfying each tenant's unique requirements. For more information about Longfellow, please email info@lfrep.com.

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